



Limited Supply Pipeline Drives Bay Area Industrial Sale

JLL completes sale of 2600 Stanford Court

SAN FRANCISCO, July 11, 2016 – Tremendous investor demand and a limited supply pipeline continue to make the Bay Area a sought after industrial locale. On behalf of USAA Real Estate Company, JLL’s Capital Markets experts today announced the sale of 2600 Stanford Court, a 1.02-million-square-foot distribution center in Fairfield, California. JDM Partners, LLC bought the fully leased asset.

Managing Directors Mark Detmer and Bo Mills and Vice President Ryan Sitov led the JLL team on the deal.

“As one of only six distribution centers in Northern California totaling more than 1 million square feet, 2600 Stanford Court presented a rare opportunity for JDM Partners to break into a high barrier-to-entry market with a top-quality asset,” said Detmer. “With such heavy demand for industrial product and a very limited supply, Northern California is primed to continue its strong sales environment.”

Built in 2006, 2600 Stanford Court sits on a 56-acre lot and features a 180-foot truck court and 32-foot clear height. The building is strategically located near Interstates 80 and 505 and is within 90 miles of four international airports.

JLL Capital Markets is a full-service global provider of capital solutions for real estate investors and occupiers. The firm’s in-depth local market and global investor knowledge delivers best-in-class solutions for clients — whether a sale, financing, repositioning, advisory or recapitalization execution. In 2015 alone, JLL Capital Markets completed \$140 billion in investment sale and debt and equity transactions globally. The firm’s Capital Markets team comprises more than 2,000 specialists, operating all over the globe.

For more news, please visit [The Investor](#), an online and mobile app news source providing real-time commercial real estate news to asset buyers and sellers around the world.

For more news, videos and research resources on JLL, please visit the firm’s U.S. media center Web page: <http://bit.ly/18P2tkv>.

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About JLL

JLL (NYSE: JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. A Fortune 500 company with annual fee revenue of \$5.2 billion and gross revenue of \$6.0 billion, JLL has



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more than 280 corporate offices, operates in more than 80 countries and has a global workforce of more than 60,000. On behalf of its clients, the firm provides management and real estate outsourcing services for a property portfolio of 4.0 billion square feet, or 372 million square meters, and completed \$138 billion in sales, acquisitions and finance transactions in 2015. Its investment management business, LaSalle Investment Management, has \$58.3 billion of real estate assets under management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit www.jll.com.

About USAA Real Estate Company

USAA Real Estate Company was founded in 1982 as the real estate investment arm of USAA. With approximately \$15 billion in assets under management, the company provides co-investment asset management services to U.S. pension funds, as well as to foreign and domestic institutional investors. USAA Real Estate Company also provides capital to partners for development. The portfolio consists of office, medical office, industrial, multi-family, retail and hotel properties as well as investments in real estate operating companies. Our commitment to service and integrity reflects the core values put in place 93 years ago by our parent company, a trusted worldwide insurance and financial services organization.

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