



Commercial Tenants Trying to Navigate SF's Busy Office Market Just Got More Help *JLL Adds More Top Talent to Trusted Tenant Representation Bench in Bay Area*

SAN FRANCISCO, November 29, 2016 –The Bay Area's ongoing rise as one of the most dynamic office markets in the world is providing office tenants with both opportunities and complexities, making the need for industry level experience, knowledge and insight even more important to their business plans. As the Bay Area market has evolved, JLL has consistently moved to address clients' changing needs by selectively adding top talent to the organization.

For example, in the last twelve months the firm has significantly added to its capital markets, investment sales, retail and multifamily expertise in the Bay Area and has expanded non-brokerage service lines including project and property management.

The firm's latest move expands its already robust tenant representation bench in San Francisco with the addition of standout leasing brokers John Norton, Jonathan Allen and Griggs Ziesing. John and Jonathan join as Executive Vice Presidents; Griggs as Vice President.

With more than 35 years combined experience advising office tenants in San Francisco, the team has been trusted to represent a broad range of local, regional and national firms as well as public and educational institutions seeking advice on locations throughout the Bay Area. The team has also selectively represented institutional landlords.

"John, Jonathan and Griggs are a dynamic team with a great reputation for providing superior insight and information to their clients and they are a valuable addition to our deepening base here in the city," said Christopher T. Roeder, International Director, JLL.

John and Jonathan are both natives of England and graduated from the same university, Sheffield Hallam in South Yorkshire. After establishing their own careers in U.K. real estate, they formed a team and moved to the Bay Area in 2001. Both have consistently been recognized as top producers in the Bay Area brokerage sector.

Griggs began his commercial real estate career in 2011 and was named Rookie of the Year in his first full year of employment at his former firm.

For more news, videos and research resources on JLL, please visit the firm's U.S. media center web page: <http://bit.ly/18P2tkv>.

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About JLL

JLL (NYSE: JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. JLL is a Fortune

500 company with, as of December 31, 2015, revenue of \$6.0 billion and fee revenue of \$5.2 billion, more than 280 corporate offices, operations in over 80 countries and a global workforce of more than 60,000. On behalf of its clients, the company provides management and real estate outsourcing services for a property portfolio of 4.0 billion square feet, or 372 million square meters, and completed \$138 billion in sales, acquisitions and finance transactions in 2015. As of September 30, 2016, its investment management business, LaSalle Investment Management, has \$59.7 billion of real estate assets under management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit www.jll.com.

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