



JLL Names Joe Smurdon to Join Regional Leadership Team in Puget Sound Region

SEATTLE, September 10, 2014 – In a move designed to further enhance the firm’s successful service offerings and support continued growth in the Puget Sound region, JLL today announced the appointment of Managing Director Joe Smurdon to its regional leadership team.

“JLL has a truly market-leading global platform with pioneering technologies and a very wide range of consulting expertise throughout the organization,” said Stuart Williams, JLL Managing Director. “Joe is heavily grounded in the full range of the firm’s services and his role is to partner with us to connect the dots for our professionals so that they can harness the full power of that platform for the benefit of our clients throughout the Puget Sound region.”

Smurdon fills a new role on the leadership team and operates out of the firm’s offices in Seattle and Bellevue. As Market Leader, Smurdon partners with the firm’s regional leadership team of Williams, Steve Schwartz and Mark Flippo as well as David Young, head of multifamily Capital Markets; Lori Hill, head of Capital Markets; John Lo, head of Real Estate Investment Banking; John Fa, leader of the Project and Development Services group and Todd Robinette, head of Property Management, to drive further growth, including recruitment, training and business development across the region.

A 25-year veteran of commercial real estate, Smurdon previously ran JLL’s marketing and business development team for the Americas.

“Joe is one of the most successful marketing and business development professionals in our organization and by partnering with the existing leadership team, he will ensure that our professionals and clients in the Puget Sound region have access to all of the latest tools and best practices to make the most informed decisions possible to drive their real estate strategies,” said Elizabeth Hearle, Market Director, JLL.

While heading the Americas marketing group, Smurdon managed the firm’s business development efforts across 14 industry groups, five consulting practices and several strategic initiatives.

“I look forward to partnering with Stuart and the rest of the Puget Sound leadership team to help drive growth throughout the region by providing our professionals with even more tools and insight to benefit our clients,” Smurdon said.

For more news, videos and research resources on JLL, please visit the firm’s U.S. media center Web page: <http://bit.ly/18P2tkv>

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About JLL

JLL (NYSE: JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual fee

revenue of \$4.0 billion and gross revenue of \$4.5 billion, JLL has more than 200 corporate offices, operates in 75 countries and has a global workforce of approximately 53,000. On behalf of its clients, the firm provides management and real estate outsourcing services for a property portfolio of 3.0 billion square feet, or 280.0 million square meters, and completed \$99.0 billion in sales, acquisitions and finance transactions in 2013. Its investment management business, LaSalle Investment Management, has \$50.0 billion of real estate assets under management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit www.jll.com.

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