



JLL Adds to Capital Markets Expertise in San Francisco

Corporate finance and net lease expert to deepen client resources in one of the region's most active capital markets teams

SAN FRANCISCO, Jan. 8, 2015 — JLL today announced the addition of Managing Director Michael Hochanadel to its Northern California Capital Markets team. Hochanadel is transferring to the Bay Area from the company's New York office.

Partnering with Managing Directors Michel Seifer, Rob Hielscher, Erik Doyle and Will Connors, Hochanadel will focus on expanding the team's Corporate Finance and Net Lease transaction services in the region. Hochanadel provides capital placement and structuring expertise to help user and investor clients develop optimal real estate finance solutions. His primary focus will be on sale-leaseback, build to suit and net lease investment sale transactions.

Since 2005, Hochanadel has been involved in the execution of over 21 million square feet of transactions valued in excess of \$3.5 billion including industrial, office, data center, retail and life sciences real estate. His clients include AT&T, T-Mobile, Pratt Industries, iStar and Spirit Realty Capital.

Hochanadel obtained his MBA from New York University's Stern School of Business, where he concentrated in finance and accounting with a specific emphasis on real estate finance and development. His research on credit analysis and the relationship between corporate tenant distress and real asset values received national recognition. He acquired a bachelor's degree in economics from Harvard University, where he was a member of the baseball and football teams.

For more news, videos and research resources on JLL, please visit the firm's U.S. media center Web page: <http://bit.ly/18P2tkv>

About JLL

JLL (NYSE: JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. With annual fee revenue of \$4.0 billion and gross revenue of \$4.5 billion, JLL has more than 200 corporate offices, operates in 75 countries and has a global workforce of approximately 53,000. On behalf of its clients, the firm provides management and real estate outsourcing services for a property portfolio of 3.0 billion square feet, or 280.0 million square meters, and completed \$99.0 billion in sales, acquisitions and finance transactions in 2013. Its investment management business, LaSalle Investment Management, has \$53.0 billion of real estate assets under management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit www.jll.com.

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