



JLL Broadens Project and Development Services Expertise in Northern California

Design and Project Management Veteran Valerie Hoffman Joins Sacramento Office

SACRAMENTO – 20 July, 2016 – In a highly competitive hiring market where more tenants and occupiers are focused on creating workspaces to attract and retain talent, and construction costs are rising, the complexity involved in managing the build out of these projects is increasing dramatically.

In response to this dynamic, and the changing needs of its clients, JLL has expanded its project management business in Northern California with the appointment of Valerie Hoffman, an industry veteran with extensive experience in design and project management, as Senior Manager in its Sacramento office.

Making the announcement, Jacqueline Dompe, Northwest leader of PDS, said: “Valerie’s unwavering commitment to excellence, clients, and colleagues compliments her impressive career in leading all aspects of design and construction projects. For more than 20 years, Valerie has delivered sustainable solutions to clients in a variety of sectors including commercial, healthcare, civic and hospitality. We are delighted Valerie is part of the JLL team.”

Ms. Hoffman joins from Sacramento architectural firm Lionakis where she was, most recently, principal of interior design and led a team of 21 design professionals. She has extensive experience in all aspects of project delivery from pre-design through construction administration and project close out and has managed a broad range of assignments from 1,500 square foot build outs to 100,000 square foot projects.

Ms Hoffman holds a Bachelor of Fine Arts in Interior Design from the University of Idaho. She is a certified Interior Designer (CID) and Leed AP. She is a member of the International Design Association (IIDA); a past board member of the Sacramento Chamber of Commerce and Sacramento Tree Foundation; and volunteers with Rebuilding Together-Sacramento, a non-profit dedicated to improving low-income housing in the Sacramento area.

JLL’s [PDS](#) group, an industry leader in the management of design, construction and relocation services for a wide range of projects from interior build-outs to multi-site developments, manages more than 24,000 projects annually in the U.S., including \$12 billion in projects currently under management.

The company has steadily expanded its PDS services in response to changing client needs. Last month, JLL completed the purchase of Merrit & Harris, a construction consulting firm working on behalf of lenders and investors involved in large commercial and specialized construction projects such as sports stadiums. (The firm consulted on the construction of Golden1 Center, the Sacramento Kings’ new downtown basketball arena.) Within the last year, JLL has also added specialist construction and project management expertise in the hospitality and retail sectors.

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For more in-depth analysis of the trends and news shaping Sacramento's real estate markets, economy, business trends and more, visit [The Grid](#), JLL's dedicated regional information resource. For more news, videos and research resources on JLL, please visit the firm's U.S. media center Web page: <http://bit.ly/18P2tkv>.

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About JLL

JLL (NYSE: JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. A Fortune 500 company with annual fee revenue of \$5.2 billion and gross revenue of \$6.0 billion, JLL has more than 280 corporate offices, operates in more than 80 countries and has a global workforce of more than 60,000. On behalf of its clients, the firm provides management and real estate outsourcing services for a property portfolio of 4.0 billion square feet, or 372 million square meters, and completed \$138 billion in sales, acquisitions and finance transactions in 2015. Its investment management business, LaSalle Investment Management, has \$58.3 billion of real estate assets under management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit www.jll.com.

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