



JLL Grows West Coast Retail Team

Retail veteran Ben Lazzareschi joins fast-growing retail team in San Francisco

SAN FRANCISCO – 28 July, 2016 – In a continued show of commitment to investing in its retail platform, JLL has added to its retail team in San Francisco, with the addition of Ben Lazzareschi as an Executive Vice President. With more than thirteen years of experience in retail brokerage, Lazzareschi brings broad expertise in working with international and domestic retailers and landlords.

“The San Francisco retail market is witnessing rapid growth as international and national retailers’ appetites for space intensifies,” said Jeff Badstubner, Retail Brokerage lead in the Bay Area for JLL. “Ben’s extensive retail experience throughout the Bay Area is an invaluable addition to our growing presence in this key market, and further supports our retail clients as they plan expansion and refine asset leasing strategies.”

Prior to joining JLL, Lazzareschi was the top producing retail broker in San Francisco within his previous firm, also a major global brokerage company. He currently handles market requirements for leading fitness, apparel, and restaurant brands as well as the agency leasing for some of San Francisco’s largest Landlords. A graduate of the University of Oregon, Lazzareschi has twice been a finalist in the *San Francisco Business Times’ Deals of the Year* awards, winning the restaurant deal of the year in 2012.

Also joining JLL’s Northern California retail team this month are Amy Hopkins, a Vice President specializing in tenant representation, infill leasing and development throughout Northern California, and Katherine Rush, a recent graduate of Trinity College in Hartford, Conn., who joins the firm as an Associate. This brings the total number of brokerage professionals on the Northern California retail team to eight.

For more in-depth analysis of the trends and news shaping real estate markets, economy, business trends and more in Northern California, visit The Edge, JLL’s dedicated regional information resource.

For more insight, and information on the retail real estate sector, including JLL’s latest research, visit the firm’s retail industry website: <http://bit.ly/2a4Kemj>

For more news, videos and research resources on JLL, please visit the firm’s U.S. media center Web page: <http://bit.ly/18P2tkv>.

About JLL

JLL (NYSE: JLL) is a professional services and investment management firm offering specialized real estate services to clients seeking increased value by owning, occupying and investing in real estate. A Fortune 500 company with annual fee revenue of \$5.2 billion and gross revenue of \$6.0 billion, JLL has more than 280 corporate offices, operates in more than 80 countries and has a global workforce of more than 60,000. On behalf of its clients,

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the firm provides management and real estate outsourcing services for a property portfolio of 4.0 billion square feet, or 372 million square meters, and completed \$138 billion in sales, acquisitions and finance transactions in 2015. Its investment management business, LaSalle Investment Management, has \$58.3 billion of real estate assets under management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit www.jll.com.

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